



# BUSINESS MISSION

Your opportunity to do business in Vietnam!

26. - 30. October 2015

OFFICIAL PROGRAMME

PARTNER





## Program

**Swiss and European business people will be offered the excellent opportunity to network and form business partnerships within Vietnam's ICT software development industries. The Swiss-European delegation will experience an exclusive, first-hand insight into the Vietnam business environment, companies, including visits with Vietnamese ICT companies, universities, educational organizations and Swiss-owned companies based in Vietnam.**

### **BENEFITS**

As a participant of the business mission you will benefit on several levels. First of all you will gain a deep insight in the prosperous Vietnamese ICT sector and share experiences with Swiss companies, based in Vietnam. The differences between the cost center and the profit center oriented offshore model will be transparent. A special focus will be the business process outsourcing example. About 1'300 employers support the processes in Switzerland even while working in Ho Chi Minh City.

Additional you will meet Vietnamese ICT companies which have the potential for partnering in relation to open the Vietnamese market for Swiss products or services. Testing of software is a discipline which is rapidly growing in the Vietnamese market.

The visit of Hanoi - the Capital - as well as Ho Chi Minh City - the economic center- will help you to understand the different philosophies of Vietnam's most important cities.

Last but not least the Hanoi Street Food Tour and the city tour in the south will show you the various kitchen and culture in Vietnam.

### **Vietnam as a trading partner**

Get to know more about Vietnam as a trading partner. Education, logistics and trends will be covered.

# Program



## **BUSINESS MISSION TO VIETNAM 26. - 30. OCTOBER 2015**

**26.10.2015**

Company visits: Vietnamese companies

17:30 Reception by Swiss Embassy, get together of Swiss and Vietnamese companies

**27.10.2015**

Company visits: Vietnamese companies

Hoa Lac Hi Tech Park

Evening: City tour/ street food walking tour

**28.10.2015**

Morning Flight to Ho Chi Minh City

Afternoon: Swiss and Vietnamese company visits

17:30 Reception by Swiss Vietnamese Business Association and Consul General, get together of Swiss and Vietnamese companies

**29.10.2015**

Swiss and Vietnamese company visits

Quang Trung Software City

**30.10.2015**

Swiss and Vietnamese company visits

Evening: City tour of Ho Chi Minh

### **A few companies you are going to meet:**

#### **Vietnamese companies**

- 3S Intersoft Software
- CMC Software Solution Company Limited
- Hoa Lac High Tech Park
- Qsoft Vietnam Corporation
- Sea Solutions Software Company
- Success Software Services Co. Ltd.
- Tien Phong Co. Ltd.
- TMA Mobile Solutions
- FPT Software, FPT University
- Viettel
- Quang Trung Software City
- and many more

#### **Swiss companies**

- Axon Active Vietnam Co. Ltd.,  
www.axonactive.vn
- ELCA Information Technology Ltd.,  
www.elca.ch
- Swiss Post Solutions Ltd.,  
www.spsvietnam.vn/de

**Please consult the following document to see all the companies and organizations in Vietnam.**

**REGISTER NOW**

[s.ge.com/t6t6t](http://s.ge.com/t6t6t)





## Participant information

### LANGUAGE

English / German

### ARRIVAL / DEPARTURE

Individual and self-organised arrival and departure of all participants.

#### Possible flight connections:

Zürich - Hanoi: Thai Airways, Departure: 24. October 2015, 13:30

Arrival: 25. October 2015, 09:35

Ho Chi Minh City - Zürich: Thai Airways, Departure: 30. October 2015, 20:55

Arrival: 31. October 2015, 07:15

### PARTICIPATION COSTS

#### Included in the price:

- Organization of mission
- Support and coordination during the mission
- Accommodation at minimum 4\* hotel for 5 nights in standard single room
- Airport pick up and drop off
- Transfers (all bus-transfers in Vietnam as well as domestic flight)
- Catering (breakfast, lunch, dinner)

#### Not included

- Flight to Hanoi and back
- Visa
- Alcoholic drinks

#### Price per person (VAT excl.)

- CHF 2'450.-  
Switzerland Global Enterprise and/or tcbe.ch members
- CHF 2'900.-  
Non-members
- CHF 1'750.-  
Accompanying partners in double rooms

### ENTRY TO VIETNAM

Swiss and EU citizens require a visum to enter Vietnam. Further information: [www.vietnam-embassy.ch](http://www.vietnam-embassy.ch)

### INSURANCE

The participant is responsible for her/his own accident and illness insurance, etc. All insurance costs are to be paid by the participant. The participant shall be responsible for her/his own medical arrangement (vaccinations, etc.).

### CONTACT



**CHRISTIAN BERNET**  
Programme Manager Technical Products  
[cbernet@s-ge.com](mailto:cbernet@s-ge.com)  
T +41 44 365 53 65



**CHRISTOPH BEER**  
CEO Mundi Consulting AG  
[christoph.beer@mundiconsulting.com](mailto:christoph.beer@mundiconsulting.com)  
T +41 31 326 76 76

# Registration

## Business Mission to Vietnam

### 25. - 30. October 2015

#### I WISH TO REGISTER

CHF 2'450.-  
Switzerland Global Enterprise and/ or tcbe.ch members

CHF 2'900.-  
Non-members\*\*

#### Additional

CHF 1'750.-  
Accompanying partner

Price per person (excl. VAT). Cancellations up to 30 days prior to the travel date are charged at 50%; after that, the entire participation costs shall be invoiced. Substitute participants are welcome without any extra charge.

\*\* by becoming a Switzerland Global Enterprise and/or tcbe.ch member, you can profit from a 450.- CHF discount for this mission: [www.s-ge.com/member](http://www.s-ge.com/member) or [www.tcbe.ch/mitgliedschaft](http://www.tcbe.ch/mitgliedschaft)

Switzerland Global Enterprise has the right to alter the program if needed.

#### YOUR CONTACT INFORMATION

\_\_\_\_\_  
FIRST NAME

\_\_\_\_\_  
LAST NAME

\_\_\_\_\_  
COMPANY

\_\_\_\_\_  
POSITION

\_\_\_\_\_  
ADDRESS

\_\_\_\_\_  
POSTCODE/CITY

\_\_\_\_\_  
TELEPHONE

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CELL PHONE

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E-MAIL

\_\_\_\_\_  
DATE

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
NAME OF ACCOMPANYING PARTNER

#### REGISTRATION DEADLINE: 15. AUGUST 2015

The number of participants is limited. Places are given on a first come, first served basis.

For registration and further questions please contact:

Switzerland Global Enterprise

Mirjam Wernli

Stampfenbachstrasse 85

CH-8006 Zürich

[mwernli@s-ge.com](mailto:mwernli@s-ge.com)

T +41 44 365 54 02

## Contact

[s-ge.com/ict](http://s-ge.com/ict)

[ict@s-ge.com](mailto:ict@s-ge.com)

T +41 44 365 53 65

Switzerland Global Enterprise

Stampfenbachstrasse 85

CH-8006 Zürich

T +41 44 365 51 51

[s-ge.com](http://s-ge.com)